

Make use of your management skills when you buy a Get Ahead franchise

Get
Ahead
your virtual agency

Many of our franchisees come to Get Ahead from the corporate world and they're keen to continue their management careers.



Here's how traditional management skills translate into the Get Ahead model:

ACCOUNT MANAGEMENT SKILLS

- use these to manage relationships with clients, from first contact through to project completion.

- Find new clients
- Support clients to identify what help they need
- Liaise with clients and virtual experts to achieve the best results
- Flex the offering in response to changing client need

TEAM MANAGEMENT SKILLS

- use these to manage the performance of the virtual experts who deliver the client work.

- Build working relationships with remote workers
- Establish expectations and time frames
- Provide support to keep workloads manageable
- Give and receive feedback

FINANCIAL MANAGEMENT SKILLS

- use these to run a cost-efficient business, stay on top of business processes and understand rates of pay.

- Grow your franchise
- Find cost-effective solutions for clients
- Manage your budget
- Keep up with invoicing and regular financial admin